"OOH in Italy: the Vodafone approach"

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A snapshot: people are 'out of home'

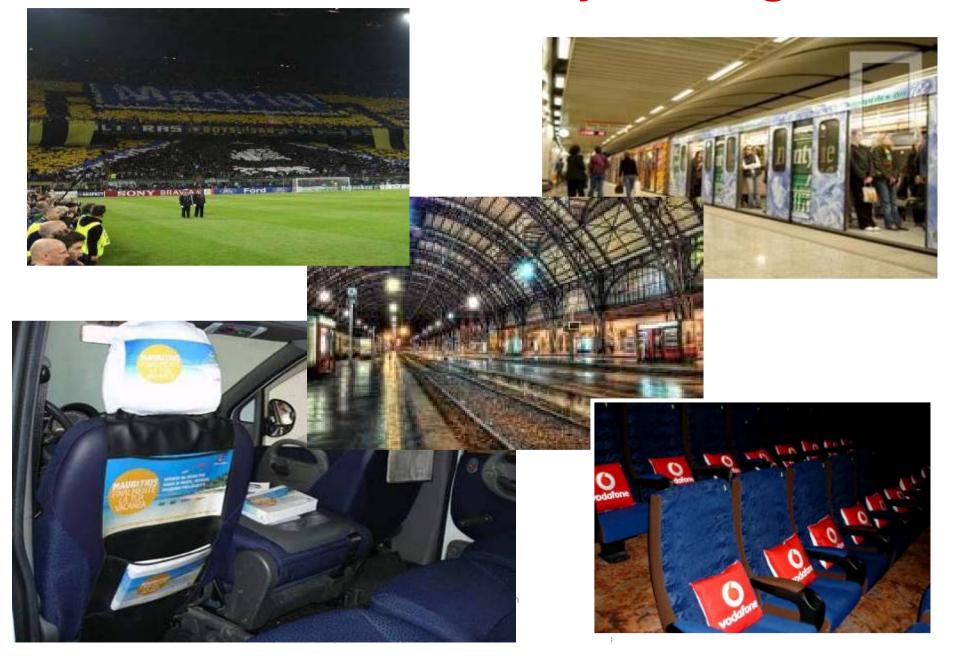








and are constantly moving



Media time spending

 TV
 55%

 OOH
 27%

 RADIO
 7%

 PRESS
 5%

 WEB
 6%



Who's on the target?

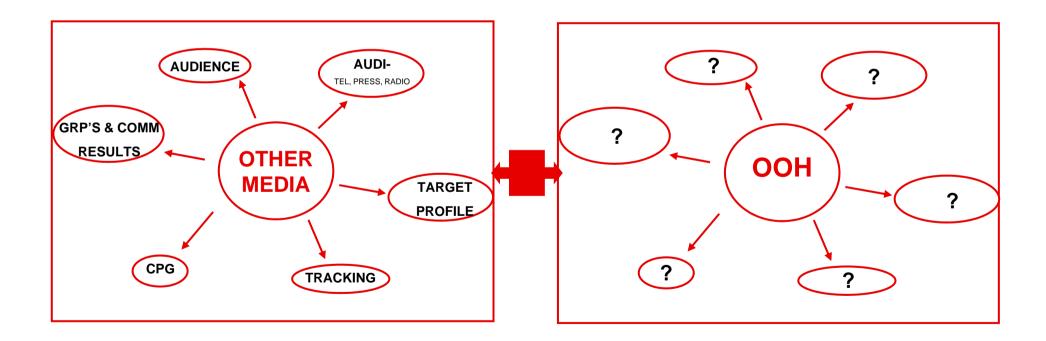




...but investments stay low QUALITY & INNOVATION

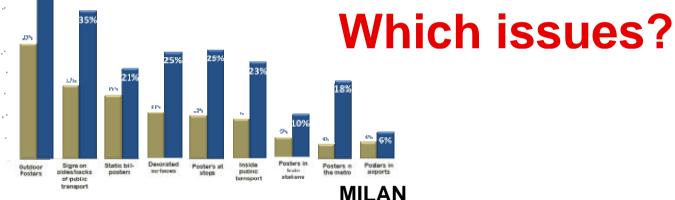






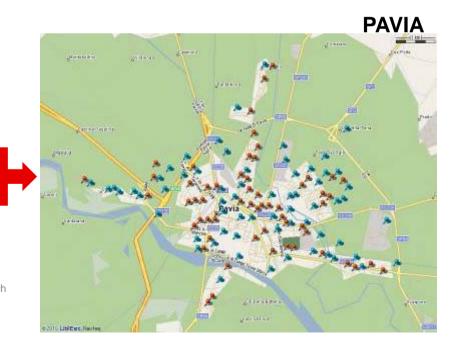


...but investments stay low CAPILLARITY



<500.000 inhabitants = >500.080 inhabitants





...but investments stay low **PUBLIC ADMINISTRATION**

Which issues?







Which issues?



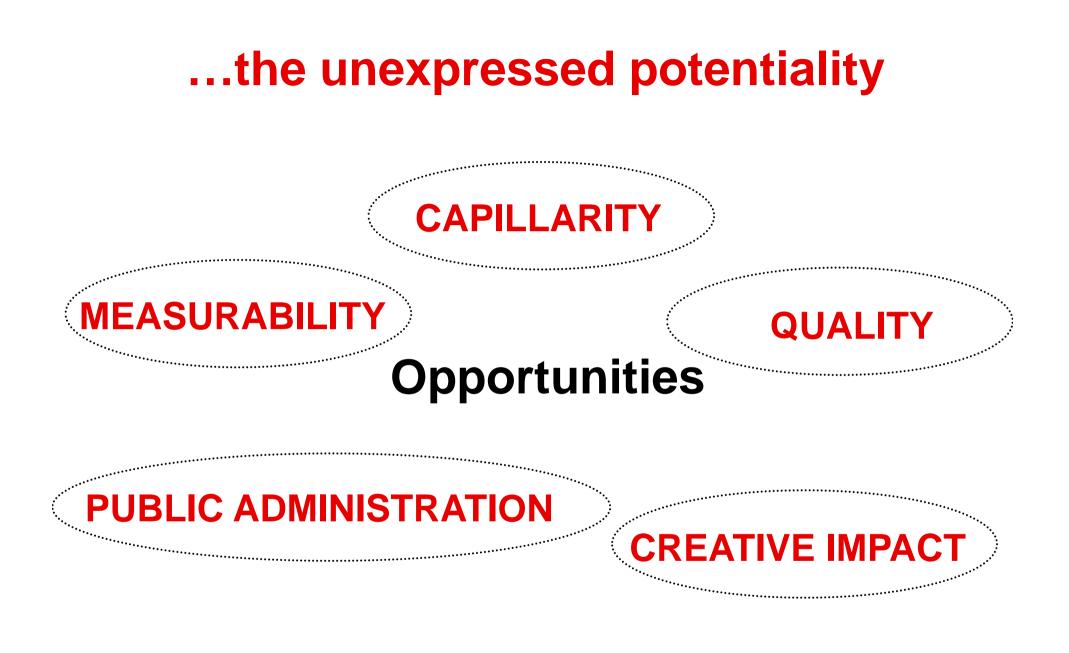




the Vodafone approach

30 May 2011











The opportunity

As the new media emerges as the leader in advertising and promotions, OOH media can complement the communication strategy by showcasing innovative and creative outdoor advertising,

reaching out the world on the move.

30 May 2011

Thank you!

