





IAN WHITTAKER PRESENTS

Public Media Essential in The New Different.

THREE MACRO TRENDS

01.

Strong economic bounceback - high inflationary pressure.

02.

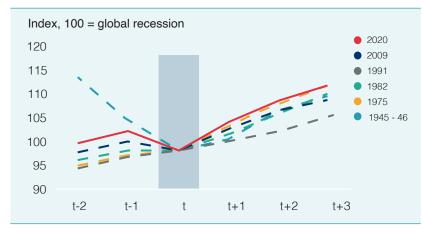
Advertising's new golden age.

03.

OOH benefits from move to brand and move into the digital ecosystem.

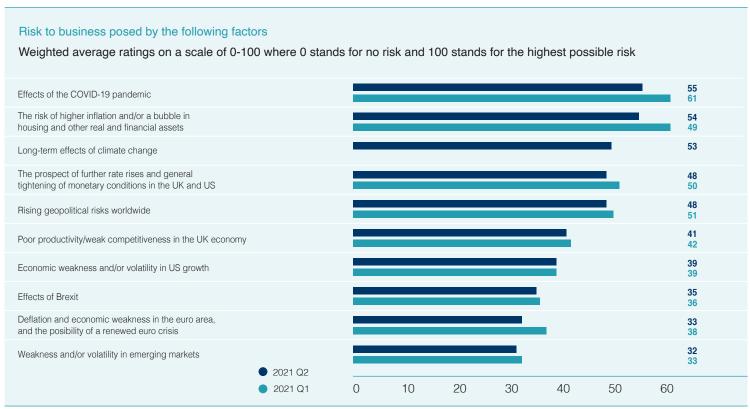
01.

ECONOMIES ARE IMPROVING

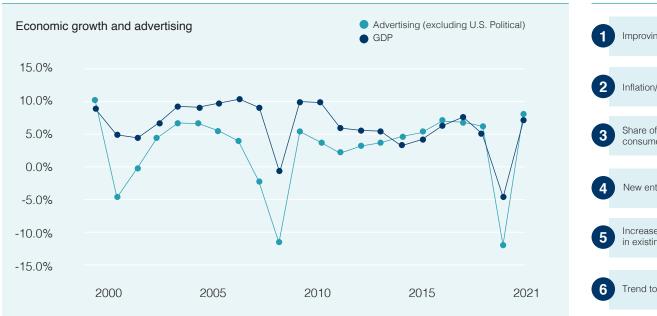


Source: The World Bank, June 2021

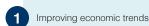
INFLATION IS BACK



ADVERTISING'S LINK WITH THE ECONOMY REMAINS STRONG



STRUCTURAL + VE



- Inflation/price increases
- Share of the consumer wallet
- New entrants
- Increased competition in existing areas
- Trend towards land grabs

Source: GroupM, Refinitiv, OECD, GDP reflects GDP for OECD and Other Large Economies Under June 2020 'Single Hit' Scenario.

A MOVE FROM SEARCH TO BRAND

Search accounts for just over half of all online ad spend 2019 Paid for search 51% Display 39% Classified 9% Other <1% 2019 total £15.69bn 2018 Search 50% Display 39% Classified 11% Other <1%

Source: IAB/PwC Digital Adspend Study 2019

ANY FURTHER QUESTIONS? Feel free to reach out



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PROGRAMMATIC/SELF-SERVE WILL BE KEY

Which of these channels are developing the most innovative opportunities for advertisers? (% of US advertiser executives who selected each) SOCIAL MEDIA (eg. Facebook, Instagram, Twitter) 72% BROADCAST TV (excluding TV advertising served via the internet) 69% **DIGITAL VIDEO ADVERTISING** 59% PROGRAMMATIC OOH 51% DIGITAL AUDIO (including streaming radio, streaming music & podcasts) 44% MOBILE (excluding in-app advertising) 42% **IN-APP ADVERTISING** 40% **DISPLAY** (excluding social media) 40% PRINTED OUT-OF-HOME 39% SEARCH (including pay-per-click) 39% CONNECTED TV 32% **RADIO** 26% 15%